



CPSE Overview

Certified Professional in Sourcing Excellence

From Fhysics Business Consultants Pvt. Ltd.

About CPSE



Curriculum

- 18 Modules & 7 Case Studies
- Reference Book + Learning Management System



Training

- Online / Offline – Instructor Led – 40 Hours
- Certified Trainers



Assessment

- Proctored Online Examination
- Certificate & Badge

CPSE Modules

M1: Supply
Market
Research

M2: Supply
Side Digital
Transformation

M3: Framework
for Sourcing
Strategy

M4: Specific
Strategies for
CBLR Items

M5:
Negotiation

M6: Vendor
Qualification
Process

M7: Supplier
Quality
Management

M8: Ethics in
Procurement

M9: Managing
Contractual
Risk

M10: Global
Sourcing

CPSE Modules ...

M11: Supplier
Evaluation and
Selection

M12: Supplier
Satisfaction

M13: Supply
Chain Risk
Management

M14: Analysing
Commodity
Trends

M15: Category
Management

M16: Recent
Trends & Best
Practices

M17: Dashboards
& Procurement
KPIs

M18: Analysis of
Financial
Statements

CPSE Case Studies

Avion, Inc.

The Global Sourcing Wire Harness Decision

Managing Supplier Quality: Integrated Devices

Negotiation-Porto

Purchasing Ethics

Insourcing/Outsourcing: The FlexCon Piston Decision

Email Exercise

CPSE Examination

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- 120 Multiple Choice Questions
 - Four Options per MCQ
 - 2 Hours Duration
 - No Negative Marks
 - 70% is Passing Score
 - Digital Certificate & Badge Issued

Scoring Method



Attendance &
Participation **10%**

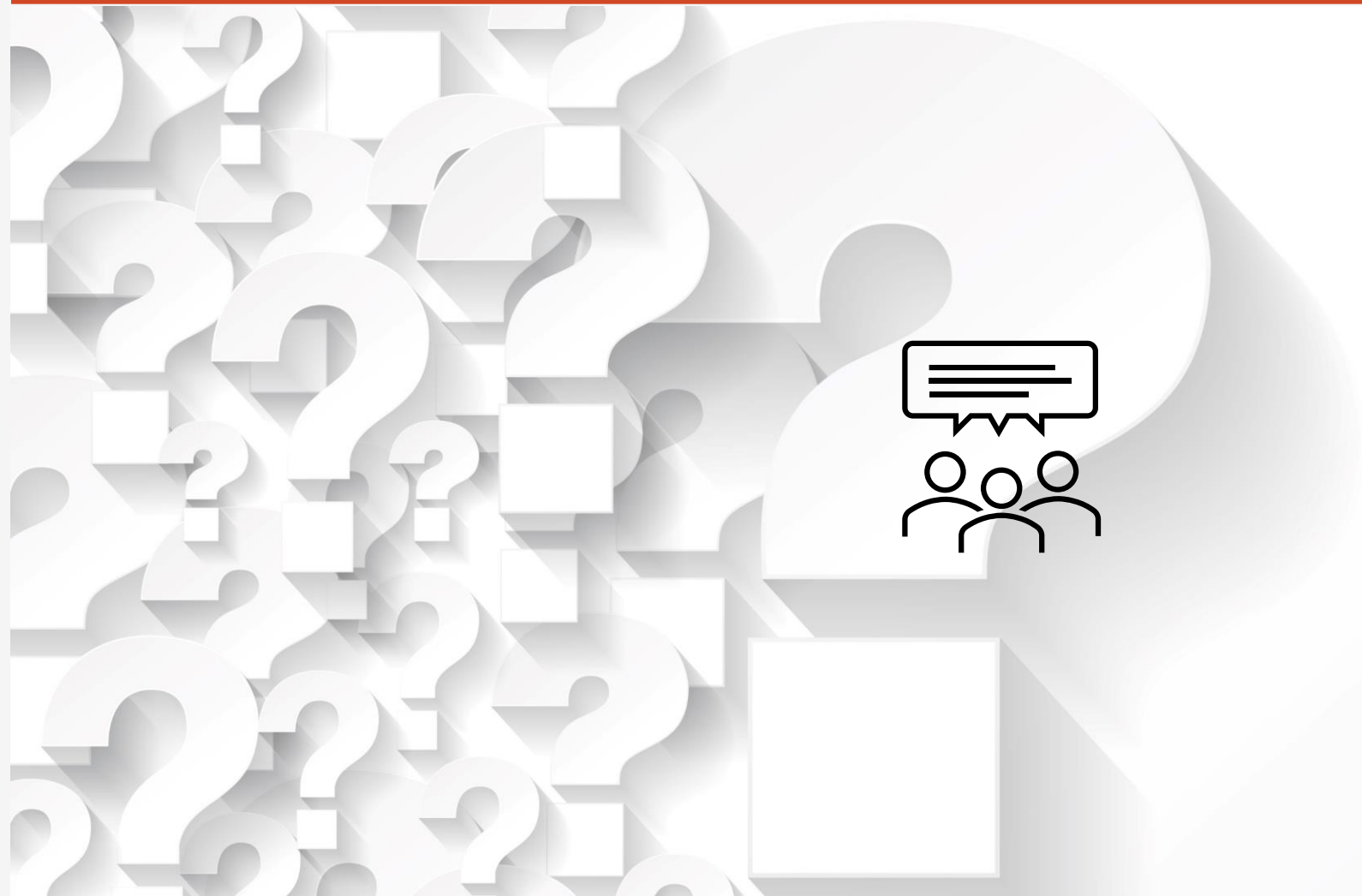


Case Studies **20%**



Final Exam **70%**

Questions & Answers





Thank You